## From the Desk of Chuck Marunde, J.D.

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## Abbreviated Buyer's Checklist - Mutual Acceptance to Closing

Once you have mutual acceptance, in other words, once you and the seller have agreed on the price and all terms and have both fully signed the Purchase and Sale Agreement and all the Addendums, we start the process of moving toward closing. This checklist will guide you through the process. In the Timeline, the days represent the days after Mutual Acceptance (the day of Mutual Acceptance is never counted).

Task	Timeline	Person Responsible
Email Agreement (Mutual Acceptance) to Listing Broker	0	Selling Broker
Call Listing Broker & Inform of Mutual Acceptance	0	Selling Broker
Email Pre-Approval Lender Letter to Listing Agent if Loan	2	Selling Broker
Deliver Agreement + Earnest Money to Escrow	2	Selling Broker
Email Agreement to Lender	2	Buyer <sup>1</sup>
Schedule Home Inspection	2	Buyer <sup>1</sup>
Issue Form 17 Seller's Disclosure Statement	2 <sup>2</sup>	Listing Agent
Response to Form 17	33	Buyer <sup>1</sup>
Preliminary Title Issued*	5	Title Company
Schedule Septic Inspection (if on private septic) - Deadline	5	Listing Broker
Septic Inspection	5	Septic Inspector
Buyer Application for Loan	5	Buyer
Appraisal	5+	Lender
Deliver Homeowner Assoc. Docs to Buyer's Broker	5	Listing Broker
Home Inspection	104	Home Inspector
Home Inspection Response Form 35R	10 <sup>5</sup>	Buyer <sup>1</sup>
Schedule Well Inspection (if private well and Buyer wants)*	10 <sup>6</sup>	Buyer <sup>1</sup>
Escrow Instructions	307	Escrow Company
Closing	307	Escrow Company

<sup>&</sup>lt;sup>1</sup>Buyer can delegate this responsibility to their Selling Broker.

<sup>&</sup>lt;sup>2</sup>Seller can provide this anytime during the process.

<sup>&</sup>lt;sup>3</sup>Buyer should read for any red flag items and response to terminate transaction is 3 days from receipt.

<sup>&</sup>lt;sup>4</sup>At least one day prior to the days agreed to in the Form 35 Home Inspection Addendum.

<sup>&</sup>lt;sup>5</sup>Or the days agreed to in the Form 35 Home Inspection Addendum.

<sup>&</sup>lt;sup>6</sup>Well Inspection for water flow, bacteria, and nitrates is always Buyer's option and expense.

<sup>&</sup>lt;sup>7</sup>Escrow instructions are issued by the escrow company prior to closing day, and closing day is whatever the contract states.